

Contract Award

 albaniaandf.org/2023/12/13/contract-award-30/

By Artur Zaja

December 13, 2023

CONTRACT AWARD NOTICE

1. **Reference code:** RFP No.: AL-ADF-365634-CS-QCBS
2. **Country:** Albania
3. **Sector:** Tourism Development
4. **Project Title:** Project for Integrated Urban and Tourism Development -PIUTD
5. **Assignment Title:** “Consultancy Services for “Improvement of Tourism Statistics and Electronic System of Tourism Statistics”.
6. **Executing Agency:** Albanian Development Fund
7. **Publication date of the procurement notice:** June 13, 2023
8. **Number of tenders that has submitted Expression of Interest:** 6



Nr	Consultant's Name	Country
1.	Consortium IDRA Research & Consulting & Horwath HTL Croatia & Horwath HTL Albania	Albania & Croatia & Albania
2.	Consortium GOPA Luxemburg s.a.r.l & GOPA Worldwide Consultants GmbH	Luxemburg & Germany
3.	Consortium IZI s.p.a & Acer (Albanian Center for Economic Research)	Italy & Albania
4.	JV Smart ICT Services sh.p.k & IP3 sh.p.k (Insitutte of Public and Private Policies)	Albania & Albania

5	Target Euro s.r.l	Italy
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6.	CH Business Consulting	Portugal
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9. Number of tenders that has been shortlisted: 4

Consortium IDRA Research & Consulting & Horwath HTL Croatia & Horwath HTL Albania

Consortium GOPA Luxemburg s.a.r.l & GOPA Worldwide Consultants GmbH

Consortium IZI s.p.a & Acer (Albanian Center for Economic Research)

JV Smart ICT Services sh.p.k & IP3 sh.p.k (Institute of Public and Private Policies)

10. Number of tenders that has submitted Request for Proposal: 4

Consortium IDRA Research & Consulting & Horwath HTL Croatia & Horwath HTL Albania

Consortium GOPA Luxemburg s.a.r.l & GOPA Worldwide Consultants GmbH

Consortium IZI s.p.a & Acer (Albanian Center for Economic Research)

JV Smart ICT Services sh.p.k & IP3 sh.p.k (Institute of Public and Private Policies)

11. Tenders that didn't pass technical score

Consortium IZI s.p.a & Acer (Albanian Center for Economic Research)

12. Financial prices as read out:

Consortium IDRA Research & Consulting & Horwath HTL Croatia & Horwath HTL Albania – 312,820 Euro (Net of VAT)

Consortium GOPA Luxemburg s.a.r.l & GOPA Worldwide Consultants GmbH – 398,730 Euro (Net of VAT)

JV Smart ICT Services sh.p.k & IP3 sh.p.k (Institute of Public and Private Policies) – 258,750 Euro (Net of VAT)

13. Financial prices after evaluation

Consortium IDRA Research & Consulting & Horwath HTL Croatia & Horwath HTL Albania – 312,820 Euro (Net of VAT)

Consortium GOPA Luxemburg s.a.r.l & GOPA Worldwide Consultants GmbH – 398,730 Euro (Net of VAT)

JV Smart ICT Services sh.p.k & IP3 sh.p.k (Institute of Public and Private Policies) – 310,500 Euro (Net of VAT)

14. The final combined score

Consultants' names	Technical Evaluation			Financial Evaluation		Combined Evaluation	
	Technical scores S(t)	Weighted scores S(t) * T	Technical Rank	Financial scores S(f)	Weighted scores S(f) * F	Scores S(t) T + S(f) F	Rank
Consortium IDRA Research & Consulting & Horwath HTL Croatia & Horwath HTL Albania	91.83	73.464	1	82.72	16.54	90.01	1
JV Smart ICT Services sh.p.k & IP3 sh.p.k (Institute of Public and Private Policies)	80.8	64.64	3	100	20.00	84.64	2
Consortium GOPA Luxemburg s.a.r.l & GOPA Worldwide Consultants GmbH	83.42	66.736	2	64.89	12.98	79.71	3

15. Financial Offer of the chosen tenderer

399,600 Euro (taxes included)

16. **Duration of assignments:** 12 months

17. **Name, address and nationality of the successful tenderer**

Consortium IDRA Research & Consulting & Horwath HTL Croatia & Horwath HTL Albania – Njesia Bashkiak no.8, rruga “Siri Kodra”, nd.94, Ap 49, KP no. 1017, Tirane, Albania

18. **Attached the Beneficial Ownership Disclosure Form to ne summited from the warded Tenderer.**

INSTRUCTIONS TO CONSULTANTS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM

This Beneficial Ownership Disclosure Form (“Form”) is to be completed by the successful Consultant[1]. In case of joint venture, the Consultant must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Consultant is any natural person who ultimately owns or controls the Consultant by meeting one or more of the following conditions:

- directly or indirectly holding 25% or more of the shares*
- directly or indirectly holding 25% or more of the voting rights*
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Consultant*

Beneficial Ownership Disclosure Form

Request for Proposal reference No.: *[insert identification no]*

Name of the Assignment: *[insert name of the assignment]*

To: ***[insert complete name of Client]***

In response to your notification of award dated *[insert date of notification of award]* to furnish additional information on beneficial ownership: *[select one option as applicable and delete the options that are not applicable]*

(i) we hereby provide the following beneficial ownership information.

Details of beneficial ownership

Identity of Beneficial Owner	Directly or indirectly holding 25% or more of the shares (Yes / No)	Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No)	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Consultant (Yes / No)
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[include full name (last, middle, first), nationality, country of residence]

OR

(ii) *We declare that there is no Beneficial Owner meeting one or more of the following conditions:*

- directly or indirectly holding 25% or more of the shares
- directly or indirectly holding 25% or more of the voting rights
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Consultant

OR

(iii) We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Consultant shall provide explanation on why it is unable to identify any Beneficial Owner]

- directly or indirectly holding 25% or more of the shares
- directly or indirectly holding 25% or more of the voting rights
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Consultant]”

Name of the Consultant: *[insert complete name of the Consultant]_____

Name of the person duly authorized to sign the Proposal on behalf of the Consultant: **[insert complete name of person duly authorized to sign the Proposal]_____

Title of the person signing the Proposal: [insert complete title of the person signing the Proposal]_____

Signature of the person named above: [insert signature of person whose name and capacity are shown above]_____

Date signed [insert date of signing] day of [insert month], [insert year]_____

* In the case of the Proposal submitted by a Joint Venture specify the name of the Joint Venture as Consultant. In the event that the Consultant is a joint venture, each reference to “Consultant” in the Beneficial Ownership Disclosure Form (including this Introduction thereto) shall be read to refer to the joint venture member.

** Person signing the Proposal shall have the power of attorney given by the Consultant. The power of attorney shall be attached with the Proposal Schedules.

