CONTRACT AWARD

"Rehabilitation of the Durres - Tirana Railway Line and construction of a New Railway Line to Tirana International Airport"

Tender No: 48466

Project Name: "Rehabilitation of the Durres - Tirana Railway Line and construction of

a New Railway Line to Tirana International Airport"

Country: ALBANIA

Purchaser: ALBANIAN RAILWAYS

Description: Works

Contract Reference Name: Works for "Rehabilitation of Durres – Tirana Public Transport Terminal

(PTT) railway line and new railway connection to Tirana International

Airport (TIA)"

Duration of Contract: 30 months

Evaluation Currency: Euro

Summary Scope of the Contract: EBRD is currently considering a sovereign loan of up to EUR 36.87

million to the Government of Albania (the "Borrower" or "GoA") to be on-lent to Hekurudha Shqiptare (the "Albanian Railways", the "Company" or "HSH"). The loan will be used to finance the rehabilitation of approximately 34.17 km railway line between the Tirana Public Transport Terminal ("PTT") and the city of Durres as well as the construction of approximately 5 km length new railway line and its interchange connecting the Tirana-Durres line with the Tirana International Airport (the "Project"). The Bank's loan will be used to co-

finance the construction works related to the Project.

The Project consists of the following components:

(i) Rehabilitation of the existing railway line between the cities of Tirana

and Durres; &

(ii) Construction of a new railway line connecting the Tirana-Durres line with the Tirana International Airport (TIA).

Tender prices read out at Tender Opening:

1. STS-KALPATARU (KPTL) J.V EUR: 92.295.000,00

Address: Railway Div. Add: C/o Kalpataru Power Transmission Ltd. B-5, Okaya Centre, 4th Floor, Tower - 3, Sector-62, Noida-

201309. (U.P.).

2. SINOHYDRO- EEB J.V.A

Address: Building 23, N.17, Xicui Rd, EUR 92.529.177.25

Haidian Disctrict, Beijing China

3. INC S.P.A

Address: Via Invorio 24/A-10146 EUR 69.691.711,57

Torino, Italy

Tender prices evaluated:

1. STS-KALPATARU (KPTL) J.V

Address: Railway Div. Add: C/o Kalpataru EUR: 92.295.000,00

Power Transmission Ltd. B-5, Okaya Centre, 4th Floor, Tower - 3, Sector-62, Noida-

201309. (U.P.).

2. SINOHYDRO- EEB J.V.A

Address: Building 23, N.17, Xicui Rd, Haidian Disctrict, Beijing China

3. INC S.P.A EUR 69.691.711,57

Address: Via Invorio 24/A-10146

Torino, Italy

Tenderers rejected: 1.STS-KALPATARU (KPTL) J.V

Address: Railway Div. Add: C/o Kalpataru Power Transmission Ltd. B-5, Okaya Centre,

4th Floor, Tower - 3, Sector-62, Noida-

201309. (U.P.).

2. SINOHYDRO- EEB J.V.A

Address: Building 23, N.17, Xicui Rd, Haidian Disctrict, Beijing China

Tender was substantially responsive, but did not offer the lowest evaluated price.

Tender was substantially

responsive, but did not offer

the lowest evaluated price.

EUR 92.529.177.25

Name of Winning Tenderer: 3. INC S.P.A

Address: Via Invorio 24/A-10146

Torino, Italy

Contract Price: EUR 69.691.711,57

Contract Signing Date: 19/11/2020